

CURRICULUM VITAE

1. Personal Data

Name: Gituro Wainaina
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Date of Birth: January 1, 1956
Nationality: Kenyan
Gender and Marital Status: Male and Married

2. Academic History

Date	Institution	Degree	Field of Study
1976 – 1979	University of Nairobi	B. Ed	Education
1980 – 1982	University of Nairobi	MBA	Management Science
1990 – 1993	Mississippi State University	PhD	Agricultural Economics

3. Awards

University of Nairobi Scholarship To pursue MBA degree
Fulbright Scholarship To pursue PhD

4. Academic Career Profile

Lecturer	Department of Management Science	1988 – 1993
Senior Lecturer	Department of Management Science	1997 - 2009
Associate Professor	Department of Management Science	2012 to June 2013

5. Administrative Career Profile

Chairman	Department of Management Science	1989 to 1990
Acting Dean	Faculty of Commerce (when requested)	1989 to 1990
Coordinator PhD Program	School of Business	2002

6. Membership to Boards Outside the University

Board Member	Capital Markets Authority
Board Member	Lamu Port South Sudan and Ethiopia Transport Corridor
Board Member	Management University of Africa
Board Member	Kiambu Institute of Science and Technology
Board Member	Kambui Girls

7. Teaching Responsibilities

- (i) Postgraduate Courses
- (ii) Undergraduate Courses

8. Postgraduate Supervision

(i) PhD Theses

Student	Title of Thesis
Owino O. Edward (2013)	Service Quality and Corporate Image on Customer Satisfaction Among University Students in Kenya.
Namada M. Juliana (2013)	Strategic Planning Systems, Organizational Learning, Strategy Implementation and Performance of Firms in Export Processing Zones in Kenya
Chindia W. Elijah (2013)	Forecasting Techniques, Operating Environment and Accuracy of Performance Forecasting for Large Manufacturing Companies in Kenya
Sifunjo E. Kisaka (2009)	Chaos and Nonlinear Dynamical Approach to Predicting Exchange Rates in Kenya.
Thuo J. Kuria (2009)	The Influence of Customer Relationship Management Practices on Competitiveness of Commercial Banks in Kenya.
Maina A. S. Waweru (2008)	Competitive Strategy Implementation and Its Effect on Performance in Large Private Sector Firms in Kenya.
Awino Z. Bolo (2007)	The Effect of Selected Strategy Variables on Corporate Performance: A Survey of Supply Chain Management in Large Private Manufacturing Firms in Kenya.

(ii) Masters Projects

Student	Title of Project
Kariuki P. Wanjiru (2013)	Procurement and Supply Chain Management the Case of Standard Chartered Bank of Kenya
Karimi F. Gatua (2013)	Analysis of Share Price Determinants at Nairobi Securities Exchange
Chesang Susan (2013)	Procurement Challenges in Public Universities in Kenya
Ayoma I. Sophia (2013)	An Evaluation of Transport Operations in Kenyatta University
Kirop D. Kipyatich (2013)	An Evaluation of Green Supply Chain Management in Kenyan Cement Industry (A Case Study of East African Portland Cement Company Limited)
Kamau C. Wanjiku (2013)	Challenges in Humanitarian Supply Chain Management
Masinde W. Wanyonyi (2013)	An Analysis of Supply Chain Strategies on Green Logistics Performance at Unilever in Kenya
Otayo A. Orwochi (2013)	Critical Success Factors of Performance Management in World Class Manufacturing as Applied in Glaxosmithkline Kenya Limited
Miheso P. Ikambili (2013)	Cement Product Development Management: Case of Savanna Cement
Njoroge B. Micino (2012)	Forecasting Patient Needs in a Donor Funded Health Care Project in Kenya

Mutinda M. Martin (2009)	Assessment of Human Resource Factors in Implementation of Business Process Reengineering at Kenya Commercial Bank.
Wamwea M. George (2009)	A Study to Determine the Optimal Number of Stockbrokers at Nairobi Stock Exchange.
Mbogo M. Olive M (2007)	An Analysis of the Implementation of Balanced Scorecard as a Continuous Improvement Tool at the Operational Level in Kenya Revenue Authority.
Wamburu W. Kihato (2007)	An Analysis of the Relationship Between Examination Performance, Teacher Qualification and the Amount of Fees Paid in Secondary Schools in Eastlands, Nairobi.
Mwangi S. Ndei (2006)	Short-Term Forecasting of Crude Oil Prices in Kenya.
Okelo G. Odeny (2006)	Forecasting Short Term Demand for Money Transfer Services. A Case Study of Kenya Post Office Savings Bank (Western Union Customers).
Wainaina Githii (2004)	Determination of the Unit Cost for Bachelor of Commerce Degree at the Faculty of Commerce at University of Nairobi.
Kayombo J. B. (2011)	An Examination of the Challenges Encountered by Banks in Financing Small and Medium Enterprises in Tanzania: A Case of National Bank of Commerce Tanzania.
Dlamini E. Jabulani (2010)	Impact of Small and Medium Enterprises on the Swaziland Economy and Job Creation.
Musonda Mary (2010)	Sustainability, Outreach and Regulation of Microfinance Institutions in Zambia.
Bowa Kennedy (2009)	An Analysis of Public Awareness of Small and Medium Enterprises in Zambia: A Case Study of Lusaka, Kabwe and Ndola.
Chitukuro Chitu (2009)	Assessment of the Impact of Agricultural Sector Development Programme Funds in the Quality of Agricultural Infrastructures in Arusha Region.
Kandege Josephat (2009)	Risk Management for Strategic Grain Reserve in Tanzania: A Case Study of Strategic Grain Reserve Head Office and Arusha Branch.
Lubulellah R. Sakase (2001)	A Survey of Faculty Perceptions Towards Policies and Procedures of Recruitment of the Faculty at the United States International University–Africa.
Ciarunji Chesaina (2000)	The Applicability of Total Quality Management at the University of Nairobi.
Were C. M (2000)	An Analysis of Training and Development in Kenya Power and Lighting Company in Relation to Corporate Vision and Mission.
Hussein H. Abdi (1999)	An Analysis of Studies on the Causes of the Conflict in Somalia.
Njoka Patrick (1999)	Determination of the Factors that Would Ensure

Sustained Customer Satisfaction and Patronage at a Retail Outlet: A Case of Jamaly Pharmaceuticals Limited.

Othieno V. Rosebella A (1999) A Study on Problems Affecting the Process of Parcel Delivery at City Square Post Office.

9. External Moderation

Makerere University Business School – Department of Management Science
University of Dodoma - School of Social Sciences
University of Dar-es-Salaam - Department of General Management
School of Finance and Banking, Kigali – Rwanda
Department of Management Science – Kenyatta University

10. Research Publications

- (i) Thuo, J. K., Kibera, F. N., K'Obonyo, P. O., and **Wainaina, G.** (July 2012): Customer Relationship Management Practices and the Marketing Productivity of Commercial Banks in Kenya. *Conference Proceedings, African International Business and Management Conference Organized by the University of Nairobi School of Business at the Kenyatta International Conference Centre on 12th and 13th July 2012*: pp 457-478.
- (ii) Thuo, J. K., Kibera, F. N., K'Obonyo, P. O., and **Wainaina, G.** (September 2011): Customer Relationship Management and Competitiveness of Commercial Banks in Kenya. *Journal of Science, Technology, Education and Management*, Volume 4 No. 1 & 2: pp 124-141. ISSN: 1991-2889.
- (iii) **Wainaina G.** and De Souza A. (2009). Kenya's Three Initiatives in Universal Primary Education. Chapter 3 in 'Maintaining Universal Primary Education – Lessons from Commonwealth Africa' Edited by Bown L. Published by the Commonwealth Secretariat: pp 26-50. ISBN: 978-0-85092-827-3; ISBN: 978-1-84859-045-8.
- (iv) Awino Z. B. and **Wainaina G.** (December 2009): An Empirical Investigation of Supply Chain Management Best Practices in Large Private Manufacturing Firms in Kenya. *African Journal of Marketing Issue 4*: pp 152-170. ISSN: 1821-6749.
- (v) Sifunjo E. K., **Wainaina G.**, Pokhariyal G. and Ngugi W. R. (2008): An Analysis of the Efficiency of the Foreign Exchange Market in Kenya. *Economics Bulletin*, Volume 14, Issue 2: pp 1-13. Submitted: August 26, 2008. Accepted: November 2, 2008. URL: <http://economicsbulletin.vanderbilt.edu/2008/volume14/EB-08N20003A.pdf>
- (vi) Rodrigues A. J., **Wainaina G.** and Mwangi E. W. (2006): Income Generation at Public Universities: A Case of the University of Nairobi Enterprises and Services Limited. *Measuring Computing Research Excellence and Vitality* Eds. Williams D & Baryamureeba V. Volume 1: pp 247-265. ISBN: 13:978-9970-02-592-3; ISBN: 10:9970-02-592-9.
- (vii) **Wainaina G.** (2006). An Inequality Perspective of Education Structure and Performance in Kenya. Chapter 5 in 'Readings on Inequality in Kenya – Sectoral Dynamics and Perspectives'. Published by Society for International Development. Nairobi-Kenya: pp 157-194. ISBN: 9966-7026-5-2.

11. Other Publications

- (i) Resource Mobilization and Financing of Higher Education in Kenya – Chapter 8 in ‘Transformation of Higher Education and Training in Kenya: Securing Kenya’s Development in the Knowledge Economy’ Report of the Public Inspection Board, August 2006.
- (ii) The Prospects of Heavy Metal Poisoning in the Wild Herbivores in Lake Nakuru National Park, Kenya. A Case Study on the Waterbuck (*Kobus ellipsiprymnus defassa*), 1998.
- (iii) Separation of Mean Analysis of Corn Basis Movement in Selected Locations in Southern United States: 1985/86-1991/92. Journal article. Sole author, 1997.
- (iv) Explanatory Data Analysis of Corn Basis Movement in Selected Locations in Southern United States. Journal article. Sole author, 1997.
- (v) Chapter 17 in the Introduction to Business: A Kenyan Perspective. A book. Chapters contributor, 1996.
- (vi) Access, Quality, Equity, and Performance in Secondary Schools Education in Kenya. A World Bank Project Examining the Cost and Financing of Secondary Education - 1995. Research report. Part of the research team, 1995.
- (vii) An Analysis of Corn Basis Movements in Mississippi: 1985/86 - 1991/92. A Ph.D. thesis. Sole author, 1993.
- (viii) An Application of Linear Programming in Formulation of Input Factors (Raw Materials) to Minimize Animal Feed Production Costs at Unga Feeds Limited. MBA thesis. Sole author, 1982.

12. Consulting and/or Short-Term Assignments

- (i) December 2006: Attainment and Maintenance of Universal Primary Education in Commonwealth Developing Countries: Lessons from Past Qualitative and Quantitative Regression - The Council for Education in the Commonwealth.
- (ii) September 2005: Improving the Outcomes of Education for Pro-Poor Development: Breaking the Cycle of Deprivation - Consortium of Cambridge University, Oxford University, Edinburgh University and Kenyatta University.
- (iii) October 2005 to April 2006: An Inequality Perspective of Education Structure and Performance in Kenya - Society for International Development.
- (iv) September 2005 to April 2006: Resource Mobilization and Financing of Higher Education in Kenya – Ministry of Education.
- (v) November 2005 to January 2006: Development of 2006 Ministerial Public Expenditure Review – Ministry of Education.
- (vi) September 2005 to November 2005: Training District Education Officers and Provincial Directors of Education – Ministry of Education.
- (vii) January 2005 to July 2005: Development of Kenya Education Sector Support Programme – Ministry of Education/World Bank.
- (viii) November 2004 to February 2005: Assessment of the Needs for Achieving Education for All - Ministry of Planning and National Development/UNDP.
- (ix) June 2004 to January 2005: Development of the Sessional Paper No 1 of 2005 on a Policy Framework for Education, Training and Research; Meeting the Challenges of Education, Training and Research in Kenya in the 21st Century – Ministry of Education/World Bank.

- (x) April 2004 to September 2004: Development of Sector Wide Approach in Education - Ministry of Education/World Bank.
- (xi) Development of National Conference on Education and Training Report - Ministry of Education/World Bank.
- (xii) November 2003: Chief Rapporteur on National Forum in Education and Training on Meeting the Challenges for the Education and Training in Kenya in 21st Century - Ministry of Education/World Bank.
- (xiii) January 1999 to December 1999: Design of Instruments for Data Collection, Facilitation of Data Collection, Statistical Analysis and Writing the Final Report - Ministry of Education.
- (ixv) March 1995 to December 1995: Design of Data Collections Instruments, Scientific Determination of the Sample, Supervision of Field Collection Of Data, Data Analysis and Write-Up of the Final Report – Ministry of Education/World Bank.
- (xv) March 1996 to July 1996: Design of Data Collections Instruments, Scientific Determination of the Sample, Supervision of Field Collection of Data, Data Analysis and Write-Up of the Final Report - GTZ and Ministry of Culture and Social Services.
- (xvi) June 1994 to December 1994: Data Analysis, Such as, Graphs, Descriptive and the Inferential Statistical Analysis - Delloite & Touche/Commission for Higher Education.
- (xvii) I have also worked as a consultant for such organizations as Department for International Development, Council for Education in the Commonwealth, UNICEF, ESAMI, CARE International in Rwanda, Hope for African Children Initiative and Policy Analysis Support Unit of African Unity, GTZ, and Delloite & Touche - Nairobi Office. In particular, I have over a long period of time, done several consultancies in public sector as well as private sector, which include:

13. Relevant Work Experience

Date: July 2013
 Title: Director
 Employer: Kenya Vision 2030 Delivery Secretariat
 Type of Organization: Developmental
 Location: Nairobi, Kenya
 Major Responsibilities: Providing Strategic Leadership within Social and Political Pillars of Kenya Vision 2030.

Dates: October 2004 to May 2009
 Title: Business Development Manager
 Employer: University of Nairobi Enterprises and Services Limited
 Type of Organization: Research, Teaching, Consultancy and Management
 Location: Nairobi, Kenya
 Major Responsibilities: Heading the consultancy unit and my ccurrent duties include coordinating the consultancy activities within University of Nairobi through UNES Limited. Among the responsibilities include identifying consultancy assignments within and outside Kenya, identifying and constituting the consultancy team from various academic disciplines both within and outside University of Nairobi, guiding the team in writing the proposal and/or expression

of interest, ensuring that the deadlines are met and following up with the prospective clients.

Dates: November 2001 to March 2003

Title: Regional Coordinator – Garissa, Eastern and Nairobi (GEN)

Employer: CARE International in Kenya

Type of Organization: Non-Governmental Organization

Location: Nairobi, Kenya

Major Responsibilities: My duties involve the coordination of programs and projects in the GEN Region. In particular, I provide managerial and operational support to program/project managers. In addition, I am a part of the leadership team that provides the strategic direction and support for CARE Kenya. Other responsibilities include donor liaison in education, health and drought management, support in project and research proposals and contact person with the government ministries/agencies especially the Ministry of Finance.

Accomplishments: Developed with Girl Child Project and Garissa Pastoralist Partnership Project teams two project proposals for CIDA funding in January 2003.

Developed a project proposal with Rural Enterprise Agri-business Promotion Project team to AusAid. Now funded.

Facilitated and developed the education strategic plan for CARE Rwanda in November 2002.

In December 2002 developed the strategic plan for Hope for the African Children Initiative with support from the five partners.

Participated in the research proposal on 'Research into Sexual Exploitation of Minors in what is Considered to be 'Safe' Environment' to CIDA Canada Research Branch. Presently supervising the research.

Dates: August 1997 to October 2001

Title: Senior Education Economist Consultant

Employer: The World Bank

Type of Organization: Developmental Organization

Location: Nairobi, Kenya

Major Responsibilities: My duties included; providing operational and analytical analysis support to existing and proposed World Bank supported projects/programs in the education sector in Kenya. Specifically, I provided regular statistical/economic analysis as a basis for review and evaluation of the technical, institutional and financial feasibility and constraints of programs/projects in coordination and collaboration with MoE and other partners. I provided economic and statistical data to program officers, to assist in the formulation and development of project goals. In addition, I provided technical support and liaison with MoE and Non-Governmental Organizations at the national, regional and provincial levels in planning development and implementation of economic analysis and data collection programs.

